The purpose of this letter is to outline the Company's senior assistance discount which will be made available to qualified Saugus subscribers within two (2) months of the effective date of the upcoming Renewal License and which will run concurrent with that License. Comcast reserves the right to modify such program at its sole discretion.

While the Company offers a Standard Service that it feels is affordable, we are pleased to be able to offer a discount to certain, qualified senior citizens residing in Saugus. To that end, the Company will voluntarily offer a discount equaled to \$2.00 off its monthly price for Standard Service. This discount will be available to cable customers aged sixty-five (65) or older, who are heads of households and who are receiving SSI or Medicaid benefits under Social Security. The following represents the qualifications required by individuals who would like to take advantage of the aforementioned discount:

- Poof of age: 65 years, or older (driver's license, birth certificate or passport);
- Head of Household status (lease, deed or tax bill); and
- Proof of income eligibility (SSI, Medicaid)

In the event that Comcast adopts and offers a state-wide senior citizen discount program, Comcast reserves the right to implement such program in Saugus.

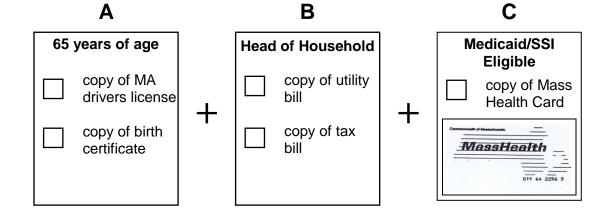
Sincerely,

Jane M. Lyman Sr. Manager of Government and Community Relations SAUGUS SENIOR CITIZEN DISCOUNT FORM

Comcast offers a \$2.00 discount on the Standard Cable level of service

NAME	 	
ADDRESS	 	
PHONE #	 	
ACCOUNT#		

PLEASE PROVIDE PROOF OF ELIGIBILITY - one item from each lettered box (A, B & C)



The undersigned hereby states that he/she is a "Head of Household" and age sixty-five (65) or older who is also Medicaid or SSI eligible.

SIGNED		DATE	
PLEASE RETURN ONE COPY TO:	COPY TO: Comcast Box 6505 Chelmsford, MA 01824-0905		For office use only
	ATTN: Discount Dept.	effective date	representative's initials