



PROPOSAL

Saugus Public Safety Building RTU 1 Replacement

PREPARED BY

Energy Management Consultants Inc. and Building Technologies Division of Siemens Industry Inc.

PREPARED FOR

Town of Saugus

DELIVERED ON

January 08, 2019

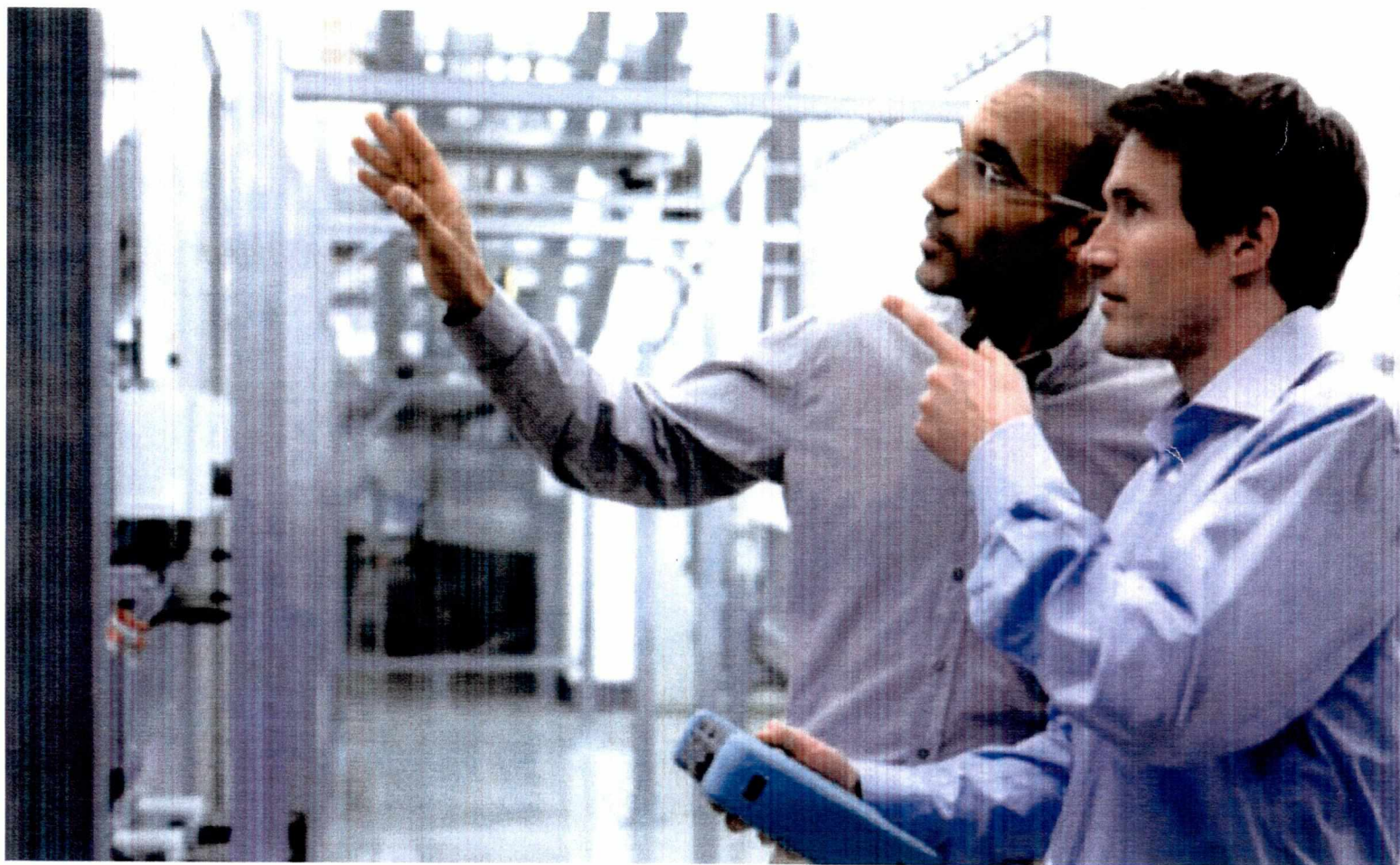


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Saugus Contact Information

Proposal #: 3238681
Date: January 08, 2019

Sales Executive: Brendan Leary
Branch Address: 85 John Road
Massachusetts, 02012
Telephone: 781-856-7546
Email Address: brendan.leary@siemens.com

Customer Contact: Ralph Materese
Customer: Town of Saugus
Address: 298 Central Street
Saugus, MA 01906-2120

Services shall be provided at: 27 Hamilton Street
Saugus, MA

Executive Summary

Thank you for giving Siemens Industry, Inc. the opportunity to provide our proposal to replace existing 30 ton AAON RTU-1 at the Town of Saugus Public Safety Building located at 27 Hamilton Street Saugus, MA. Siemens Industry, Inc. agrees to provide all labor and material outlined in the Scope of Work below.

Scope of Work

Base Job - Replace RTU-1 AAON 30 Ton Gas Fired Dx Unit

The remaining refrigerant in the existing RTUs will be recovered and disposed of properly. Siemens hired electrical subcontractor will disconnect all existing electrical wiring to the units and make safe. Gas piping to the units will be isolated and disconnected. The units will then be unfastened from the existing curb. Once the RTUs are disconnected, a crane will hoist the units off the roof and onto a flat bed for removal.

New replacement 60 and 40 ton units shall be delivered to the site along with curb adapters for the day of the pick. The new curb adapters will be hoisted onto the existing curb to allow proper fitment for the new units. The new units will be hoisted onto the curb adapter and set into place. The new unit will be sealed to the curb and fastened in place. The existing electrical wiring will be reconnected to the unit. The unit comes charged with refrigerant and a manufacturer representative will be utilized to start up the unit.

Total Cost: \$112,026.13

Clarifications/Exclusions

- This proposal is based on installation preparation work being performed during normal working hours Monday-Friday 7:00 AM - 4:00 PM.
- Proposal includes all Project Management, Mechanic, Specialist, Crane, and Electrical costs.
- The space will be temporary unconditioned during equipment replacement.
- Electrical includes disconnect and reconnect only. No new wiring.
- Proposal includes disposal of existing unit as well as refrigerant.
- Controls excluded.
- Air balancing excluded.
- Tax excluded.
- Anything not included in this scope.

Payment Terms

Payment Terms Acceptance Agreement

The total price of: \$112,026.13 and the estimated return on investment are based on the items outlined in this proposal. ANY statements made herein regarding savings that may be achieved by implementing the services offered in this proposal are estimates only. No warranty, either expressed or implied, shall be construed to arise from such statements, nor shall such statements be construed as constituting a guarantee by Siemens that such savings will occur if the services are implemented.

Terms and Conditions Disclaimer

The Customer acknowledges that when approved by the Customer and accepted by Siemens Industry, Inc.: (i) the Proposal and the Contract Terms and Conditions, (together with any other documents incorporated into the forgoing) shall constitute the entire agreement of the parties with respect to its subject matter (collectively, hereinafter referred to as the "Agreement") and (ii) in the event of any conflict between the terms and conditions of the Proposal and the terms and conditions of The Contract Terms and Conditions, the Contract Terms and Conditions shall control.

BY EXECUTION HEREOF, THE SIGNER CERTIFIES THAT (S)HE HAS READ ALL OF THE TERMS AND CONDITIONS AND DOCUMENTS, THAT SIEMENS OR ITS REPRESENTATIVES HAVE MADE NO AGREEMENTS OR REPRESENTATIONS EXCEPT AS SET FORTH THEREIN, AND THAT (S)HE IS DULY AUTHORIZED TO EXECUTE THE SIGNATURE PAGE ON BEHALF OF THE CUSTOMER.

This Proposal is based on the Siemens Industry, Inc. Standard Terms and Conditions and the "Scope of Work" and are to be considered part of this proposal. Proposal is valid for thirty (30) days from the delivery date of January 08, 2019. Payment is due within 30 days of invoice date.

Payment Terms: 25% mobilization in advance, progress payments
Total: \$112,026.13

Terms & Conditions Link(s)

Terms and Conditions (Click to download)

[Terms & Conditions](#)

(http://w3.usa.siemens.com/buildingtechnologies/us/en/legal_information/Documents/Siemens-Projects-Business-Standard-Terms-and-Conditions-FINAL-US.pdf)

Attachment A

Riders (Click on rider below to download)

[BT Monitoring Rider](#)

(http://w3.usa.siemens.com/buildingtechnologies/us/en/legal_information/Documents/Siemens-Standard-Terms-BT-Monitoring-Rider-Final.pdf)

[BT Online Backup and Data Protection](#)

(http://w3.usa.siemens.com/buildingtechnologies/us/en/legal_information/Documents/Siemens-Standard-Terms-BT-Online-Data-Backup-and-Protection-Rider.pdf)

[BT UBM or Utility Procurement](#)

(http://w3.usa.siemens.com/buildingtechnologies/us/en/legal_information/Documents/Siemens-Standard-Terms-BT-UBM-or-Utility-Procurement-Rider-Final.pdf)

[BT Software License Warranty](#)

(http://w3.usa.siemens.com/buildingtechnologies/us/en/legal_information/Documents/Siemens-Standard-Terms-SOFTWARE-LICENSE-WARRANTY-RIDER-Final.pdf)

[BT Consulting Rider](#)

(http://w3.usa.siemens.com/buildingtechnologies/us/en/legal_information/Documents/Consulting-Rider.pdf)

Signature Page

Proposed by:

Siemens Industry Inc.

Company

Brendan Leary

Name

3238681

Proposal #

\$112,026.13

Proposal Amount

January 08, 2019

Date

Accepted by:

Town of Saugus

Company

Name (Printed)

Signature

Title

Date

Purchase Order #